



Private Training (Financial Trainee)

Sample Syllabus

Corporate

Business Owner

Profile	Commerical Real Estate Developer (SET Listed Company Subsidiary)		
Goal	Strategic Financial Structure for Company Expansion (IPO Bond Others)	Hours	10
Participant	10 (MD - VP - Manager)	Venue	In House

Topics	Session	Details		Hours
	1	Corporate Finance	CG & ESG: Introduction Capital Budgeting Cost of Capital Measure of Leverage Working Capital Management	3
		Equity	Equity Valuation: Concept	
	2	Fixed Income	Fixed Income: Defining Elements Fixed Income Market Introduction to Fixed Income Valuation	3
	3	Fixed Income	Introduction to Asset-Backed Securities Understand Fixed Income Risk & Return Fundamentals Credit Analysis	3
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APPENDIX Content of Each Topics	Corporate Finance	CG & ESG: Introduction Finance	Corporate Governance Overview Board of Directors and Committees ESG Considerations for Investors	
		Capital Budgeting	Capital Budgeting Process & Basic Principles Investment Decision Criteria Net Present Value (NPV) Internal Rate of Return (IRR) Payback & Discount Payback Period Profitability Index (PI) NPV Profile Multiple IRR	
		Cost of Capital	Cost of the Different Source of Capital Cost of Debt Cost of Preferred Stock Cost of Common Equity Weight Average Cost of Capital (WACC)	
		Fixed Income	Fixed Income: Defining Elements Fixed Income Market Introduction to Fixed Income Valuation	
		Measure of Leverage Tools	Degree of Operating Leverage (DOL) Degree of Financial Leverage (DFL) Degree of Total Leverage (DTL) Breakeven Points and Operating Breakeven Points	
		Working Capital Management	Managing Account Receivable Managing Inventory Managing Account Payable Operating Cycle and Cash Conversion Cycle	



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APPENDIX Content of Each Topics	Equity	Estimated Value and Market Price Major Categories of Equity Valuation Models Present Value Models: The Dividend Discount Model - The Dividend Discount Model - Preferred Stock Valuation - The Gordon Growth Model - Multistage Dividend Discount Models Multiplier Models - Trailing and Leading P/E - P/BV - P/CF - P/Revenue - EV/EBITDA Asset-Based Valuation	
	Fixed Income	Basic Features of a Bond Structure of a Bond's Cash Flow - Principal Repayment Structures - Coupon Payment Structure Bonds with Contingency Provisions - Callable Bonds - Puttable Bonds - Convertible Bonds	



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APPENDIX Content of Each Topics	Fixed Income	Fixed Income Market	Primary and Secondary Bond Market Sovereign Bonds Corporate Debt Structure Financial Instruments	
		Defining Elements	Bond Price and Time Value of Money - Bond Pricing with a Market Discount Rate - Yield-to-Maturity - Bond Price and Bond Characteristics - Coupon Payment Structure Price and Yields - Flat Price, Accrued Interest, and the Full Price - Yield Measures for Fixed-rate Bonds - Yield Measures for Floating-rate Bonds - Yield Measures for Money Market Instruments	
		Asset-Backed Securities	How Securitization Works Residential Mortgage Loans Residential Mortgage-Backed Securities Commercial Mortgage-Backed Securities Non-Mortgage Asset-Backed Securities	